

SUNPOWER®

2020 Year End Rebate

SEPTEMBER 18 – DECEMBER 31, 2020



Frequently Asked Questions

1 Which SunPower® modules qualify for the promotion?

This promotion is valid on SunPower Equinox® systems with E-Series 327-WHT, X-Series 350-BLK and 355/360/370-WHT, as well as A-Series 400-BLK and 400/410/415/420-WHT modules only.

2 Do leased systems or systems purchased with a loan qualify for this rebate?

Leased systems do not qualify for this rebate. Only cash purchases and systems purchased through SunPower loan products qualify.

3 Who can participate?

The promotion is available for qualified installing dealers and non-installing dealers who are currently part of SunPower's loyalty and lead handling programs.

4 Who is paying for the rebate?

The \$1,020 rebate will be funded 50/50 by SunPower and the participating dealer. The rebate will be fulfilled through a VISA Reward Card.

5 Can I use Dealer Program Funds to pay for my dealer co-fund portion of the rebate?

Yes, residential dealers can utilize Dealer Program Funds if funds are available and the account is in good standing. SunPower will issue a debit memo to residential dealers and dealers can submit the debit memo for DPF reimbursement.

6 Can this offer be combined with other SunPower offers?

No, this offer cannot be combined with other SunPower offers.

7 How is the offer redeemed?

- Go to sunpowerrebate.com after the system has been installed.
- Enter the rebate promo code Solar1020 (not case sensitive).
- Enter your dealer company name as it's registered in your digital rebate admin account.
- Non-installing dealers see question #13.
- If the homeowner is filling out the rebate form, make sure that they have the link to the rebate form, the promo code and your dealer company name as it appears in your admin account.

8 Can I apply the offer to a contract recently signed?

No, the offer is only valid for new contracts signed by the homeowner September 18 – December 31, 2020. System must be deployed between January 4 and March 26, 2021. This means the system must be delivered in its entirety or recorded as a PPI pull transaction during the established period.

9 Is an opt-in agreement required to participate?

No, dealers who are already participating in the SunPower loyalty and lead handling programs require no additional action. Dealers not already opted-in should reach out to their RSM to get set up in these programs. To opt-out of the promotion and lead handling agreement, please contact your SunPower RSM by September 25, 2020.

10 Does the module type need to be indicated on the customer invoice?

Yes, the dealer will need to provide the dealer invoice and proof of payment with the rebate form. The dealer invoice must include the name of the participating dealer, system size and specific SunPower module so we can verify that the system was sold by a participating dealer with qualifying modules.

11 Does the customer need to be in the SunPower portal?

Yes, in order for SunPower to verify the customer's rebate submission, the customer information must be in the SunPower dealer portal by midnight in your local timezone on December 31, 2020.

12 Can I use my existing inventory?

No, all purchases must be new shipments from SunPower and not part of dealer's inventory.

13 What is the process if I'm a Non-Installing dealer?

- Non-installing dealers need to notify the SunPower Intake Team that the customer is a 2020 Year End Rebate customer.
- Post Sales Rebate Forms will be filled out and completed by SunPower. Rebates will be submitted once the project is complete and take 3-7 weeks for processing.